

PALFINGER AG

1. KEY DATA

| | | |
|---------------|---|--------|
| COUNTRY | Austria | |
| INDUSTRY | Industrials | |
| SECTOR | Industrial Goods | |
| EXCHANGE | Vienna | |
| ISIN / TICKER | AT0000758305 / PAL | |
| MARKET CAP | 1.235 mil EUR | 6/2018 |
| TOTAL ASSETS | 1.545 mil EUR | 2017 |
| TURNOVER | 1.471 mil EUR | 2017 |
| EMPLOYEES | 9.713 | 2017 |
| FISCAL YEAR | 1.1. – 31.12. | |
| ADDRESS & WWW | A-5101 Bergheim Lamprechtshausener Bndstr.8 www.palfinger.ag | |

2. EXCLUSIONARY SCREENS

| | | | |
|----------|-----------|-----------------|-----------|
| ARMAMENT | No | NUCLEAR ENERGY | No |
| GMO | No | ADDICTIVE DRUGS | No |
| GAMING | No | OTHERS | No |

3. STAKEHOLDER & PRODUCT SCREENS

| | | | |
|-----------------|-----------|---------------------------------------|-----------|
| EMPLOYEES | A | PRINCIPLES & STRATEGIES | A |
| SOCIETY | A- | MGMT.SYSTEMS & ORGANISATION | A |
| CUSTOMERS | A- | PRODUCTS & SERVICES | B |
| MARKET PARTNERS | B+ | PROGRAMMES, ACTIVITIES & ACHIEVEMENTS | B+ |
| INVESTORS | A- | | |
| ENVIRONMENT | B | | |

5. PROFILE

Palfinger AG, headquartered in Austria, is a leading international manufacturer of lifting, loading and handling systems on land and at sea, especially known for its cranes.

The Palfinger group consists of numerous subsidiaries and has an extensive global sales and service network in over 130 countries all over the world. Production sites are located in Europe, North and South America and Asia. Main markets are Europe and North America. Core product is the Loader Crane, in which the company is world market leader.

Majority owner is the Palfinger Family with a 59% stake. A 7,5% stake is hold by SANY Group. The remaining 33,5% are free float.

Exclusionary screens relating to sustainability are not affected, but company's products are provided to very sensitive business sectors (e.g. oil & gas, Coast Guard, cruise industry).

The company has defined comprehensive explicit principles and strategies concerning ethics, corporate social responsibility and stakeholder orientation. Nevertheless, the current strategy towards marine business with its sensitive sectors is viewed critically concerning sustainability.

Comprehensive management systems (widely certified acc. to ISO 9001, partly certified acc. to ISO 14001, ISO 50001 and OHSAS 18001) exist for all essential areas and stakeholders.

Programmes, activities and achievements are widely in accordance with own principles and goals and general requirements to a sustainable corporation. An integrated report has been published.

The company's products are essential for the quality of life in modern societies but are partly applied (to an increasing extent) in non-sustainable sectors (e.g. military and defence industry).

Palfinger AG is member of the VONIX Austrian Sustainability Index in 2018/2019.



4. OVERALL SUSTAINABILITY RATING

| | | | | | | | | | | | | | |
|-------------------|----|---|----|-----------|----|----|----|---|----|----|-----------------|------------|---------------|
| RATING | A+ | A | A- | B+ | B | B- | C+ | C | C- | EX | PREVIOUS RATING | B+ | 6/2017 |
| INDICATIVE RATING | a | | | b | | | c | | | NR | DATA RATE | 68% | |
| RATING | ab | | bc | | ba | | | | | | | | |

This report is provided by rfu (Reinhard Friesenbichler Unternehmensberatung / Business Consultancy). The rfu Sustainability Rating Methodology is based on about 100 criteria / 400 indicators for studying and measuring a company's sustainability performance. The first layer of the research process is formed by the exclusionary screens (Table 2). Significant activities in one or more of these areas lead to exclusion (EX). The second layer is formed by the stakeholder & product screens, which are structured in line with the stakeholder model and the management pyramid (Table 3). The evaluation is based on a weighting system, which aggregates the individual grades, differentiated by industry / sector and other structural data, to form an overall rating (Table 4) on a nine steps scale from A+ ("innovative") to C- ("regressive"). If the data rate (% of relevant criteria that were appraisable) is too low for a detailed rating, an indicative rating on a gross scale may be deduced. This is shown by small characters (a, ab, ...). If the data rate is absolutely insufficient, this leads to an NR ("No Rating"). Sources of information are corporate publications (annual and sustainability report, website, etc.), individual sources (questionnaire, direct contact) and others (media, experts, databases, etc.).

This report is provided for information purposes only and is no recommendation for the purchase or sale of the securities of the companies rated. The information used is based on sources that are regarded as being reliable and have been chosen to the best of our knowledge and belief. The rating is based on subjective models and interpretations of the persons entrusted with the analyses and on the knowledge available at the editorial deadline. rfu will not assume any liability for the correctness, completeness and accuracy of the information and evaluations contained and reserves to make amendments or supplements at any time. rfu is the owner of the present report. Any complete or partial publication or passing on to third parties in any other way requires written consent.



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