**I. Proxy**

for the 33rd Annual General Meeting of

PALFINGER AG, April 7, 2021, 10.00 a.m., Vienna time, 5211 Lengau, Kapellenstrasse 18

**IMPORTANT NOTICE:** This proxy does not entitle you to participate in the Annual General Meeting in person.   
Please contact your custodian bank and make sure that your shares have been properly registered for participation in the Annual General Meeting by deposit receipt (record date: March 28, 2021).

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| By granting this proxy, I confirm that I have read the information published by the company on its website or contained in the Invitation. I agree to the processing of my personal data (name, address, date of birth, securities account number, number of shares, voting card number, and e-mail address), to enable the exercise of my shareholder's rights at the Annual General Meeting. |
| **Grantor (Shareholder)**   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | First name, last name/company name | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | Street, postal code, place of residence Date of birth/register number | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | Custody account number Credit institution | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | E-mail address (By granting the proxy, the grantor confirms that only they have access to this e-mail address) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| If you are not granting this proxy as a shareholder, but as the representative of a shareholder, please attach proof of your power of representation (power of attorney granted by the shareholder, appointment decree issued by the court, etc.).    **Granting of the proxy**   |  |  | | --- | --- | | **I/we authorize the following independent proxy holder to**   * **exercise my/our voting rights** * **and to exercise my/our rights to make motions and raise objections**   **with the right to grant sub-proxies and with exemption from the restrictions on multiple representations. Voting rights, the right to make motions, and raise objections shall only be exercised in accordance with instructions. If there is no instruction regarding a proposed resolution, the proxy holder shall abstain from voting.**  **If a check is placed before more than one proxy holder, the proxy shall be deemed to have been granted to the first person checked:** | | | ⭘ | **Dr. Christoph Nauer**  p. Adr. bpv Hügel Rechtsanwälte GmbH, Enzersdorferstraße 4, 2340 Mödling  E-mail: **nauer.palfinger@hauptversammlung.at** | | ⭘ | **or Dr. Christian Temmel**  p. Adr. DLA Piper Weiss-Tessbach Rechtsanwälte GmbH, Schottenring 14, 1010 Vienna  E-mail: **temmel.palfinger@hauptversammlung.at** | | ⭘ | **or Mag. Fritz Ecker**  p. Adr. Oberhammer Rechtsanwälte GmbH, Dragonerstraße 67A, WDZ 10 4600 Wels  E-mail: **ecker.palfinger@hauptversammlung.at** | | ⭘ | **or MMag. Thomas Niss, MBA**  p.Adr. Coown Technologies GmbH, Own360, Gußhausstraße 3/2, 1040 Vienna  E-mail: **niss.palfinger@hauptversammlung.at** | |
| **for the following securities:**   |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  | | **shares (ISIN AT0000758305)** | |  | Number (If the number is not provided, the number given on the deposit receipt shall be covered by the proxy) | | |

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| **Restrictions on the proxy:** | | |
| **II. Instructions**  for the 33rd Annual General Meeting of  PALFINGER AG, April 7, 2021, 10.00 a.m., Vienna time, 5211 Lengau, Kapellenstrasse 18  **Voting instructions for the proposed resolutions under the agenda items**  The proxy holder is instructed to exercise my (our) voting rights for the resolutions proposed by the administration (Executive Board and Supervisory Board), which are available on the company's Internet website, as follows:   |  |  |  |  |  | | --- | --- | --- | --- | --- | | (Please place an x in the box 🗷. Do not use a red pencil) | | **FOR** | **AGAINST** | **ABSTAIN** | |  | **Resolutions proposed by the Administration** |  |  |  | | 1. | Presentation of the financial statements, including the management report and the corporate governance report, the consolidated financial statements, including the consolidated management report, the proposal for the appropriation of profits and the report of the Supervisory Board for the fiscal year 2020 | No resolution needed | | | | 2. | Resolution on the distribution of the net profit for the year | 🞎 | 🞎 | 🞎 | | 3. | Resolution to ratify the actions of the members of the Executive Board in the fiscal year 2020 | 🞎 | 🞎 | 🞎 | | 4. | Resolution to ratify the actions of the members of the Supervisory Board in the fiscal year 2020 | 🞎 | 🞎 | 🞎 | | 5. | Selection of the independent auditor for the financial statements and consolidated financial statements for the fiscal year 2021 | 🞎 | 🞎 | 🞎 | | 6. | Election to fill three seats on the Supervisory Board |  |  |  | |  | Election of Ing. Mag. Hannes Palfinger | 🞎 | 🞎 | 🞎 | |  | Election of Gerhard Rauch | 🞎 | 🞎 | 🞎 | |  | Election of Prof. Dr. Sita Monica Mazumder | 🞎 | 🞎 | 🞎 | | 7. | Resolution on the remuneration report | 🞎 | 🞎 | 🞎 | | 8. | Resolution on the authorization of the Executive Board  a) to acquire treasury shares in accordance with Sec. 65 para. 1 (8) and para. 1a and para. 1b of the Stock Corporation Act, both on and off the stock exchange, in an amount of up to 10% of the share capital, also excluding the right to sell on a quota basis, which may be associated with such an acquisition (reverse exclusion of subscription rights),  b) to provide in accordance with Sec. 65 para. 1b of the Stock Corporation Act, for the sale or use of treasury shares other than selling them on the stock exchange or by public offer, while applying the provisions relating to the exclusion of shareholders' subscription rights,  c) to reduce the share capital by retiring these treasury shares without any further resolution by the Annual General Meeting. | 🞎 | 🞎 | 🞎 | | 9. | Resolution on remuneration for members of the Supervisory Board | 🞎 | 🞎 | 🞎 |  |  |  |  |  | | --- | --- | --- | --- | | **Other items for resolution**  (Please place an x in the box 🗷. Do not use a red pencil) | **For** the  Resolution  motions | **Against** the  Resolution  motions | **Abstain** | | In the event of **new or amended motions by one or more shareholders** at the Annual General Meeting, I instruct the proxy holder to vote in accordance with the following instructions in each case. | 🞎 | 🞎 | 🞎 | | In the event of **new or amended motions by the Executive Board or the Supervisory Board** at the Annual General Meeting, I instruct the proxy holder to vote in accordance with the following instructions in each case. | 🞎 | 🞎 | 🞎 |   If there are separate votes on individual components of a proposed resolution, an instruction issued with respect to this proposal shall apply correspondingly to each individual voting transaction.  In the case of proposed resolutions on which no instructions have been given or on which the instructions are unclear (e.g. simultaneously FOR and AGAINST the same proposed resolution), the representative will abstain from voting.  If additional or amended instructions are given after this form has been submitted, the instructions given here will remain in force unless amended or revoked. | | |
| **Other instructions (e.g., for motions and objections):** | | |
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| **Please fill the form out completely and send it, as follows, by April 2, 2021, 4.00 p.m., Vienna time (time of receipt)**   * by **post** to PALFINGER AG, c/o HV-Veranstaltungsservice GmbH, Köppel 60, 8242 St. Lorenzen am Wechsel * by **fax** to +43 (0) 1 8900 500 - 78 * by **e-mail** to the e-mail address of the special proxy holder you have chosen (as a scanned attachment: TIF, PDF, etc.)   Additional information can be found on the company's website: www.palfinger.ag | | |